

# INTERNATIONAL ETF PORTFOLIOS



## OBJECTIVE

WILDERMUTH Asset Management has four ETF strategies that focus on the International equity markets. Each portfolio consists of a basket of a diversified mix of ETFs selected to seek a total return through a combination of capital appreciation and income.

## PERFORMANCE

(Percent as of 9/30/2020)

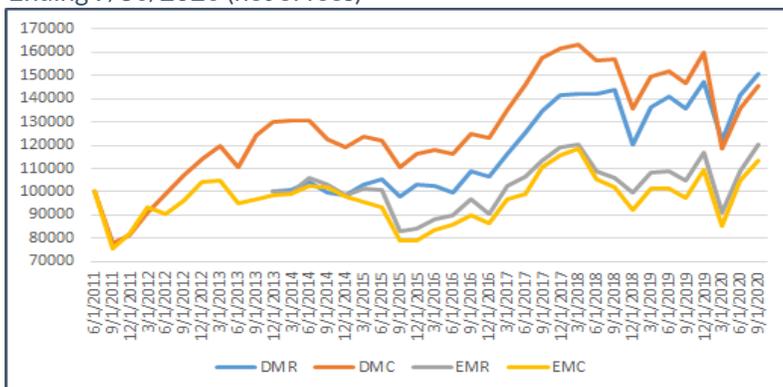
		YTD	1-Year	3-Year	5-Year	Since Inception
Developed Markets Regional	Gross	2.80	11.43	4.57	9.77	7.51
	Net	2.22	10.61	3.79	8.96	6.72
Developed Markets Country-Specific	Gross	(8.48)	(0.04)	(1.69)	6.58	5.15
	Net	(9.16)	(1.00)	(2.63)	5.58	4.16
Emerging Markets Regional	Gross	3.63	15.69	2.76	8.58	3.95
	Net	3.04	14.84	1.99	7.78	3.18
Emerging Markets Country-Specific	Gross	4.63	17.97	1.92	8.44	2.04
	Net	3.89	16.89	0.95	7.43	1.08
MSCI EAFE	Gross	(6.73)	0.93	1.11	5.77	N/A
MSCI Emerging Markets	Gross	(0.91)	10.91	2.79	9.37	N/A

## PERCENT RETURNS NET OF FEES

	2012	2013	2014	2015	2016	2017	2018	2019
Developed Markets Reg	N/A	N/A	(1.56)	4.58	3.44	32.82	(15.01)	22.41
Developed Markets Country-Specific	40.68	13.68	(8.49)	(2.36)	6.06	31.17	(15.98)	17.82
Emerging Markets Reg	N/A	N/A	(1.35)	(14.47)	7.59	31.54	(16.65)	17.49
Emerging Markets Country-Specific	26.88	(5.43)	(0.23)	(19.27)	9.46	33.09	(19.93)	18.29
MSCI EAFE	17.90	23.29	(4.48)	(0.39)	1.51	25.62	(13.79)	22.66
MSCI Emerging Markets	18.63	(2.27)	(1.82)	(14.60)	11.60	37.75	(14.58)	18.88

## GROWTH OF \$100,000 SINCE INCEPTION

Ending 9/30/2020 (net of fees)



## PORTFOLIO PROFILE

### PROCESS

**Developed Markets Regional:** We select a diversified mix ETFs that invest in different regions of non-U.S. developed markets across the world.

**Developed Markets Country-Specific:** ETFs that invest in the equity markets of individual countries are selected based on the belief of attractive return potential relative to other developed market economies.

**Emerging Markets Regional:** We select a diversified mix of ETFs that invest in different regions of emerging markets across the world.

**Emerging Markets Country-Specific:** ETFs that invest in the equity markets of individual countries are selected based on the belief of attractive return potential relative to other emerging market economies.

### OPERATIONS

**Inception Dates:** 9/30/2013 (Dev. Market)  
3/31/2011 (Dev. Country)  
9/30/2013 (Em. Regional)  
3/31/2011 (Em. Country)

**Manager:** Daniel Wildermuth

**Min. Inv.** \$25,000

**Contact:** Erik Setterlind  
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### MANAGER BIOGRAPHY

Daniel Wildermuth is the founder and CEO Kalos Capital, a broker/dealer and CIO of Wildermuth Asset Management, a money management firm. He has authored two well-received financial books: "Wise Money: Minimize Your Volatility and Increase Your Control," and "How to Keep and Grow Retirement Assets." Published by McGraw-Hill in 2012 and 2013, respectively. Mr. Wildermuth earned an MBA in Finance from Anderson School at UCLA and an undergraduate degree in engineering from Stanford University.

*It should not be assumed recommendations made in the future will be profitable or equal the performance of these securities. Holdings are subject to change and may not be representative of current or future investments.*

# WILDERMUTH ASSET MANAGEMENT INTERNATIONAL ETF PORTFOLIOS

The performance data quoted represents past performance. Past performance is not indicative of future results, and there can be no assurance, and clients should not assume, that future performance of any Wildermuth Asset Management managed portfolios will be comparable to their past performance. Investment returns and principal value will fluctuate, so that investors' shares, when sold, may be worth more or less than their original cost. Investing involves risk including possible loss of principal. Current performance may be lower or higher than the performance data cited.

The composite includes taxable and nontaxable, discretionary and nondiscretionary portfolios within wrapped or unwrapped accounts. The performance information presented has not been audited or verified by an independent accounting firm. The composite figures illustrated represent the returns only for the time periods indicated and reflect the reinvestment of dividends, interest and capital gains. Performance is time-weighted total return calculated quarterly. Performance data is shown both gross as well as net of all transaction, management, and custodial fees. The advisory fees used in the calculations are equal to the highest advisory fee charged to any client subscribing to the portfolios. From 2002 through first quarter 2006, the maximum fees possible were 1.5% annually, redeemed 0.375% quarterly, in advance, based on asset value as measured at the previous quarter-end. From second quarter 2006 through 2012, maximum fees possible were 1.95% annually, redeemed 0.488% quarterly, in advance, based upon asset value as measured at the previous quarter-end. From second quarter 2012, maximum fees possible were 2.70% annually, redeemed 0.675% quarterly, in advance, based upon asset value as measured at the previous quarter-end. Actual advisory fees varied among clients in the Wildermuth Asset Management. Wildermuth Asset Management's fee schedules are available in Form ADV, Part 2 or upon request.

Wildermuth Asset Management customizes some portfolios for clients according to various characteristics such as tax sensitivity, tax requirements, legacy position inclusion, stock ownership restrictions, sector restrictions, and stock substitutions. Furthermore, we may alter or customize the construction, implementation and ongoing holdings of portfolios depending upon unique or changing client, economic, investment vehicle or market circumstances.

Actual client results are also impacted by start and end dates, withdrawals, additional deposits, and any charges imposed by the investment custodian, which may materially affect client performance returns. In addition, Unified Managed Accounts (UMA) are not traded by Wildermuth Asset Management, which may result in differences in trading style, efficiency, and timing. Therefore, your return may be materially different from that of other Wildermuth Asset Management clients with the same investment objective and any comparative benchmark provided.

Asset allocation and diversification strategies do not protect against market risk or loss of principal. Neither do they assure a profit nor do they protect against losses in declining markets. Investments in managed portfolios have additional management fees and expose the investor to the risks inherent within the portfolio and the specific risks of the underlying securities directly proportionate to their allocation in the portfolio. Investing involves risk, including the loss of principal. Investment returns, particularly over shorter time periods, are highly dependent on trends in the various investment markets. Investors should consider the investment objectives, risks, charges and expenses of managed portfolios carefully before investing. There is no assurance that any investment or strategy will achieve its investment objective, and the information provided is not intended to be a complete analysis of every material fact respecting any strategy. An investor's actual results may have varied.

**For current month-end performance figures, please contact Erik Setterlind at (888) 356-1950.**

Wildermuth Asset Management is an independent, privately owned investment management firm registered with the Securities and Exchange Commission. Wildermuth Asset Management offers the management of separately managed accounts comprised of individual securities and asset allocation exchange traded fund portfolios to meet various client investment objectives. Wildermuth Asset Management has been registered as an investment advisor since August 2004. Prior to the formation of Wildermuth Asset Management, these and additional models and investment styles were employed by the same managers at Kalos Capital, Inc. a registered investment advisor since February 2001. Registration as an investment adviser does not imply a certain level of skill or training.

**Benchmark:** The MSCI EAFE comprises the MSCI country indexes capturing large and mid-cap equities across developed markets in Europe, Australasia and the Far East, excluding the U.S. and Canada. The MSCI Emerging Markets comprises 23 countries representing 13 percent of world market capitalization. This index may or not be the most representative benchmark index of a particular strategy. The index presented is a general proxy which individually or in combination may not be relevant to a specific model. It should not be assumed that your account holdings correspond directly to any comparative index. Indices are not investments, are unmanaged and do not incur fees or expenses. It is not possible to invest in the index itself.

**Standard Deviation:** A measurement of dispersion about an average, depicting how widely a stock or portfolio's returns varied over a certain period of time. When an investment or portfolio has a high standard deviation, the predicted range of performance is wide, and implies greater volatility.

**Downside Deviation:** A measure of volatility using only negative rate of return data points.

**Alpha:** The return on an asset in excess of the asset's required rate of return.

**Beta:** The measure of an asset or portfolio's sensitivity to the market as a whole. A beta above 1 is more volatile than the market while a beta below 1 is less volatile.

**R squared (R2):** A statistical measure that represents the percentage of an investment portfolio's movements that can be explained by movements in a benchmark index.

**Sharpe Ratio:** The average return in excess of the risk free rate divided by the standard deviation of return. It is a measure of the average excess return earned per unit of standard deviation of return.

**Sortino Ratio:** A measure that subtracts the risk-free rate of return from the portfolio's return and then divides that by the downside deviation.

Investment Advisory Services offered through Wildermuth Asset Management, LLC, an SEC Registered Investment Advisor.

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